

## YOUR WORKING STYLE QUESTIONNAIRE

The purpose of this quiz is to get some idea of your dominant working style. **There are no right or wrong answers in the quiz.** For the purpose of this quiz, please read each statement and order your responses A1", A2", A3", A4", with **A1"** being the response that *best* describes you and **A4"** being the response that *least* describes you.

1. When performing a job, it is most important to me to:
  - a. \_\_\_\_\_ do it correctly, regardless of the time involved.
  - b. \_\_\_\_\_ set deadlines and get it done.
  - c. \_\_\_\_\_ work as a team, cooperatively with others.
  - d. \_\_\_\_\_ demonstrate my talents and enthusiasm.
  
2. The most enjoyable part of working on a job is:
  - a. \_\_\_\_\_ the information you need to do it.
  - b. \_\_\_\_\_ the results you achieve when it=s done.
  - c. \_\_\_\_\_ the people you meet or work with.
  - d. \_\_\_\_\_ seeing how the job contributes to future progress.
  
3. When I have several ways to get a job done, I usually:
  - a. \_\_\_\_\_ review the pros and cons of each way and choose.
  - b. \_\_\_\_\_ choose a way that I can begin to work immediately.
  - c. \_\_\_\_\_ discuss ways with others and choose the one most favored.
  - d. \_\_\_\_\_ review the ways and follow my Agut@ sense about what will work best.
  
4. In working on a long-term job, it is most important to me to:
  - a. \_\_\_\_\_ understand and complete each step before going to the next step.
  - b. \_\_\_\_\_ seek a fast, efficient way to complete it.
  - c. \_\_\_\_\_ work with others, in a team, on it.
  - d. \_\_\_\_\_ keep the job stimulating and exciting.
  
5. I am willing to take a risky action if:
  - a. \_\_\_\_\_ there are facts to support my action.
  - b. \_\_\_\_\_ it gets the job done.
  - c. \_\_\_\_\_ it will not hurt others= feelings.
  - d. \_\_\_\_\_ it feels right for the situation.